

Boost your revenue with
RevUp Roaming
A solution that fully
covers your roaming
business needs

Our **RevUp Roaming** solution fully covers your roaming business needs. It is one of the world's most well-proven roaming billing solutions. It has the shortest time-to-market for launching new services, new standards or other changes.

RevUp Roaming will not only help you take control over your roaming traffic, it will reduce your costs and boost your revenue.

RevUp Roaming further allows Group operators to get a complete picture of their roaming engagements and strategy. The solution effectively supports processes for partner agreement management, reporting and statistics, central or distributed data processing and reconciliation.

The roaming business is growing and is currently estimated to be worth USD 150 billion per year. There are currently over 400 million people who depend on this service when traveling and it is estimated this number will reach over one billion users within the next few years.

Today, the roaming business is a very mature industry with well defined guidelines. Nevertheless there is great potential for developing this area even more. Today it represents around 10-15% of your company's revenue. Even though the competition is fierce at the local and regional levels, margins are still relatively high. For operators, it's among the most profitable business streams globally.

Despite the substantial part of the business represented by roaming, many operators, and groups of operators, still rely on poor or inadequate business information, insufficient insight and too much manual intervention. In other words, the roaming part of your business deserves more attention! Where is the roaming billing market heading and what challenges do we face? Many systems out there are not flexible enough to cope with today's business requirements.

Can you launch campaigns in time and be sure the implementation is completed and working properly? Is your current solution dynamic enough to meet your roaming strategy today and the one you will adopt next year? Do you have the tools needed to increase your revenue? Are you sure the statistics you receive are sufficient to make critical business decisions? Can you confirm the numbers generated elsewhere are correct? Are your accountants satisfied with your presentation of the company's roaming business?

Does it really have to be this complex? Absolutely not!

Value Proposition

In order to effectively manage your roaming business, you need to be in control, have the transparency to make the right decisions and have the capability to make changes quickly!

RevUp Roaming is the right tool to stay ahead of the competition.

RevUp Roaming is a fully compliant roaming business solution. Coupled with well-defined business processes and practices, this solution can improve your market potential. The seamless integration with all systems gives you total control and opens up possibilities unavailable in a scattered or outsourced environment. RevUp Roaming is a flexible and agile solution, customized to support your business strategies and market demands, now and in the future.

RevUp Roaming allows you to gain an overview of the business workflow and take total ownership of your roaming business. The reporting capabilities will allow you to constantly monitor and maintain your business, as well as to identify new business opportunities.

RevUp Roaming gives you the right tools to streamline your operations, allowing you to focus on the essential parts of roaming – doing business! Using the automated processes, logical work flow and endless flexibility, your resources will be liberated from old repetitive tasks.

RevUp Roaming from Basset is a complete suite consisting of services and solutions. These are developed to provide everything you need to effectively manage your roaming business. With our solution in place, you can instantly reduce your costs, increase your profits and control your roaming traffic like never before.

Get more out of your roaming business solution today. With **RevUp Roaming** you will gain **control**, increase **visibility** and maximize your **profits**!

Benefits

- **Be compliant**

Constantly compliant with the latest GSMA Standards such as TAP, RAP, RAEX, NRTRDE, HUR etc. No need to worry about future changes.

- **Stay ahead**

Improves time-to-market for new roaming services and agreements. Become the market leader!

- **Protect your organization for the future**

Open system and vendor-independent solutions. Minimizes the need for development and maintenance work.

- **Minimize manual work**

System automation and flexibility. Allows you to optimize resources and explore the full potential of the roaming business.

- **Increase your volumes**

Increase roaming usage through the price and discount flexibilities. Maximize your revenue!

- **Control your price when you want to**

Flexible and powerful rating. Realize your preferential agreements and innovative offers! Satisfy your auditors and RA team.

- **System Reconciliation**

Reduce problems and increase control of roaming data flow while bringing the business in-house.

- **Get the complete picture**

Provides full insight into the business process through advanced and flexible reporting and dashboard. Allows you to make decisions based on accurate and up-to-date information.

- **Control your agreements**

Partner management. Complete overview of your partner life cycle.

- **Evolve your business**

Multi-company support. Allows you to manage MVNO networks and multiple operations in a single platform. Expand your network.

Highlighted features

- Partner life-cycle and agreement management
- Wholesale and retail rating and re-rating
- Fully automated
- Fully GSMA compliant (TAP, RAP etc.)
- Complete Fraud and RA portfolio (NRTRDE, HUR audit reports)
- Easy generation of roaming invoices and fully integrated with finance and billing systems
- Quick launch of contracts

"With RevUp Roaming, we have a very powerful and precise billing engine that is able to rate basically everything from any angle you like or can imagine. Our Service implementation speed has increased by 200%!"

Mr. Marius Mets,
Roaming Manager at Elisa Eesti AS

"Basset and RevUp Roaming have provided Vodafone Ireland with a flexible and powerful roaming billing solution, making it possible to rapidly meet the constant new requirements from the local and roaming market. This together ensures we can focus on our roaming business and increase it even more by staying in control of such important revenue."

Mr. Michael McLaughlin,
Roaming Manager Vodafone Ireland

Why Basset can give you more:

- We built our business delivering solutions to the challengers of the telecom market. Our collaboration with these competitive network operators has shaped the way we develop, design and deliver our solutions.
- We are committed to adding more value to your business. Our work with hundreds of operations all around the world has taught us a lot about this industry.
- We create advanced solutions – and we make them easy to use. It is important you can start using them right away.
- Thanks to our smart technology, we can easily adapt our solutions to meet your business requirements and operational conditions. No code changes. No problems.
- We have a service delivery model that will help you work smarter. And it will also save you time and money.
- Our solutions are constantly evolving and we listen closely to feedback from our customers. You can be sure your systems will fulfill your needs both now and in the future.

BASSET

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